Brochure for Investors, Owners and Project Managers



2 Companies Presentation

HAFELE adriatic

Established in 1923, Hafele is recognized as a leading and trusted partner within the Hospitality sector for operators, investors, architects and planners. With a 360° comprehensive approach, Hafele supports and accompanies in all project phases from planning to operation considering all aspects of architectural hardware and functional furniture solutions as well as electronic access control systems, state-of-the-art lighting and smart sound systems. Thinking ahead in project business, Hafele strives to improve the guests lifestyle and experience in your hotel.

Häfele Adriatic d.o.o. PC Žeje pri Komendi Pod jelkami 2 sI-1218 Komenda +386 1 620 7200

Häfele Adriatic d.o.o. Podružnica Zagreb Kovinska 4A HR-10090 Zagreb +385 1 3462 444



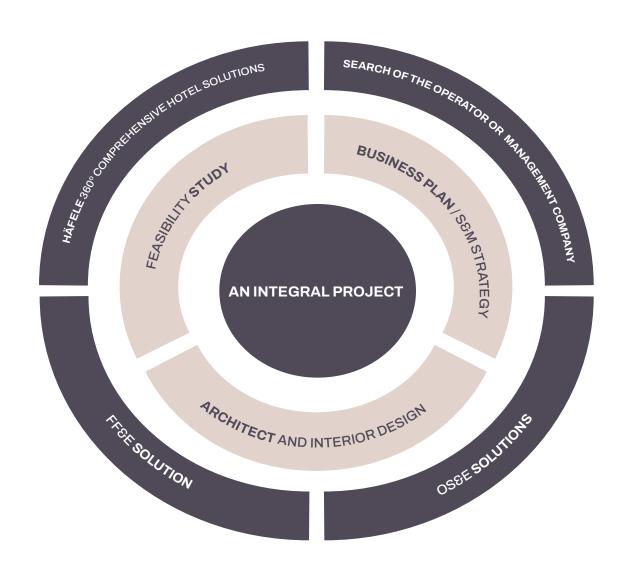
We work together to provide and share our knowledge and expertise within the hospitality industry ensuring a full optimization of ressources. We concentrate on maximizing the potential of ressources, relating to every aspect of the business but with a particular focus on financia! and operational aspects of the business.

Over 100 years of combined experience within the team working within the hospitality industry has given us the knowledge we need to share our expertise. Since 2011 we have been helping hotel owners and investors in many aspects of the hospitality business related to operational and financia! process optimization.

Medvedova cesta 28 1000 Ljubljana, Slovenia M +386 (O) 41 827 070 T +386 (O) 1620 9767

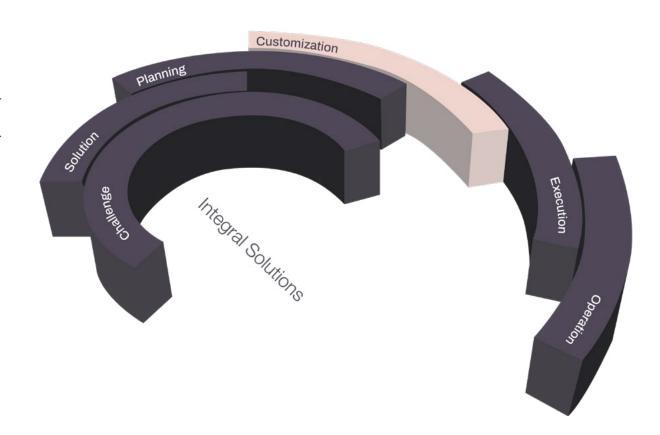
3 Product

We offer an integral hotel solution for investors who wish to build, upgrade or convert their hotel buildings with an innovative concept, we provide the expertise and the latest trends within our industry. Ranging from feasibility study, planning phase to the implementation of FF&E and OS&E, the end result is a completely innovative and contemporary product that guarantees investors an above ROL

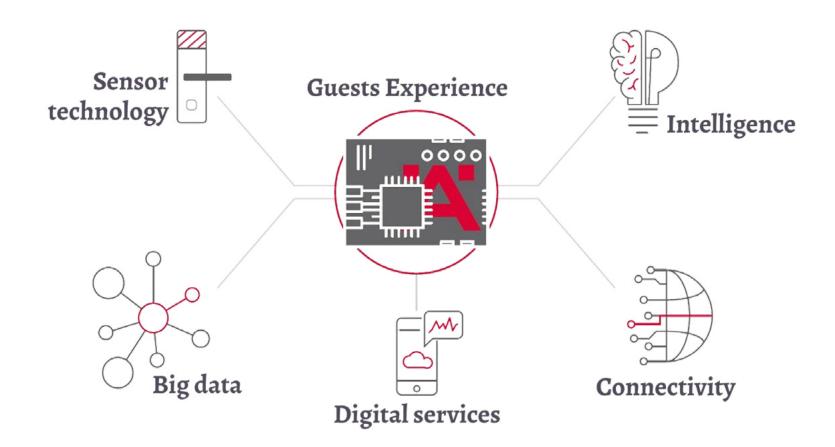


4 Hospitality Concept

Our expertise covers the 4 main thematic groups, Urban, Seaside, Forest and Alpine concepts, offering a detailed design, services and amenities to the next travellers generation, covering all aspects of the guest's journey, the guest experience is shaped by our expertise and variety of digital touch point solutions, technology and environment created



Technology



6 Products & Services



Market study



S&M Business Plan





Architect & Interior Design



Fittings & Furniture



Technology



Sound & Light

7 Adriatic region projects

Forest Hotels & Resorts

- 1 Hotel Boka Srpenica
- 2 Hotel Soca Bovec
- 3 Hotel Kocevje and Glamping Resort

Alpine Hotels & Resorts

4 Sunrose 7 Boutique Heritage Bohinj

Seaside Hotels & Resorts

- **5** Grand Park Hotel Rovinj
- 6 President Valamar Collection Dubrovnik
- 7 Hotel Olea Pag

Urban Hotels & Resorts

- 8 Holiday Inn Express Ljubljana
- 9 Radisson Blu Plaza Hotel Ljubljana Šumi
- 10 Center Hotel Ljubljana hotel Habakuk Maribor



CLICK HERE TO SEE MORE INFORMATION

Interior Design by hotel concept

We offer a hotel design that incorporates the latest services and amenities, providing comfortable and best value to the investors and guests, the high quality of materials as well as the focus on guest satisfaction conveys a product with an image of quality and in line with the latest trends.



















9 Project references















Sergio Foti

"Over 25 years of experience working within the hospitality industry, has given us the expertise to help companies discovering their Winning Ways. People Power, Guests Experience, Financial Results and Social Responsibility.

We have proven that the balance of these four strategic priorities are the foundation of any successful business."

www.hoteliersinspiration.com/about-us/



Timmy Kovac

Timmy has demonstrated over 15 years of experience within the Häfele Group holding several strategic positions in the German, the US and the UK market. He has been collaborating as a trusted expert on many projects in the hospitality

segment within the Adriatic region. Holding the position as the Managing Director of Häfele Adriatic, he is driven by his passion to turn challenged into solutions.